Webinar starting shortly...

Second Street

The 15th Annual

Second Street Awards





The 15th Annual

Second Street Awards



Welcome!



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Purpose Awards

- Advertiser Lead-Gen Campaign
- Branded Content Campaign
- Editorial & Programming Campaign
- Audience Builder Campaign
- Recurring Revenue Campaign
- Data Strategy
- National Sweepstakes: Revenue
- National Sweepstakes: Audience Builder

Technical Awards

- Event Promotion
- Seasonal Campaign
- Niche Ballot
- Small Market Best Of' Ballot
- Mid-Sized Market Best Of' Ballot
- Large Market Best Of' Ballot
- Photo Contest
- Photo Gallery
- Poll
- Sweepstakes
- Quiz
- Voting Bracket

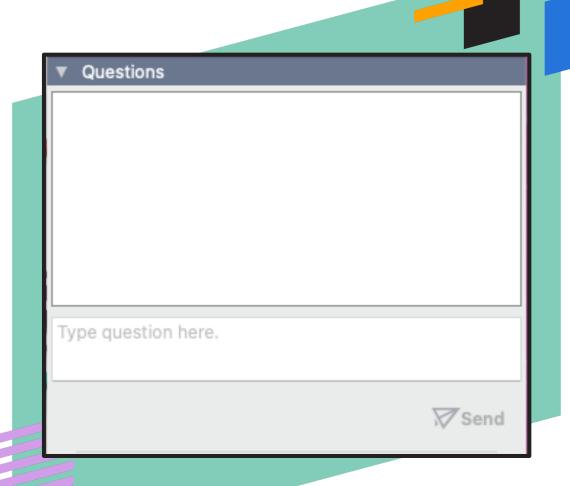
Program Awards

- Regional Campaign
- *Most Creative Promotion
- Small Market Program
- Mid-Size Market Program
- Large Market Program
- Groupwide Strategy
- *Breakout Partner of the Year
- *Hall of Fame

Campaign of the Year

Do you have questions?

Ask in the GoToWebinar Panel during the webinar, and we will answer them at the end!





Purpose Awards

Recognizing the best promotions



Advertiser Lead-Gen Campaign

Purpose Award



Rent or Mortgage 2023

Forever - Delmarva

Milford, DE

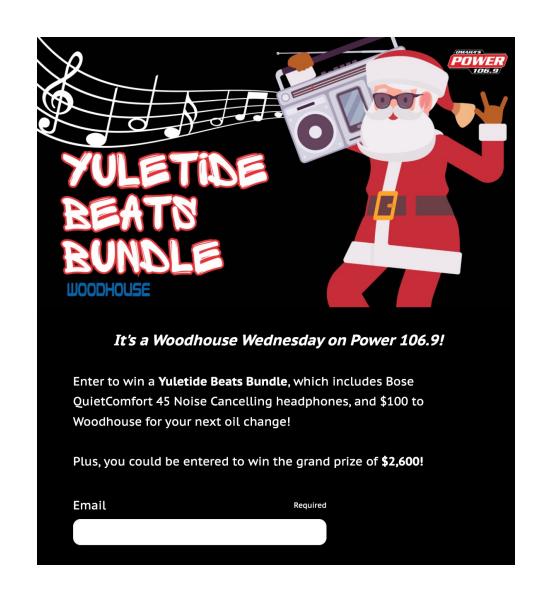




Woodhouse Wednesdays

NRG Omaha

Omaha, NE

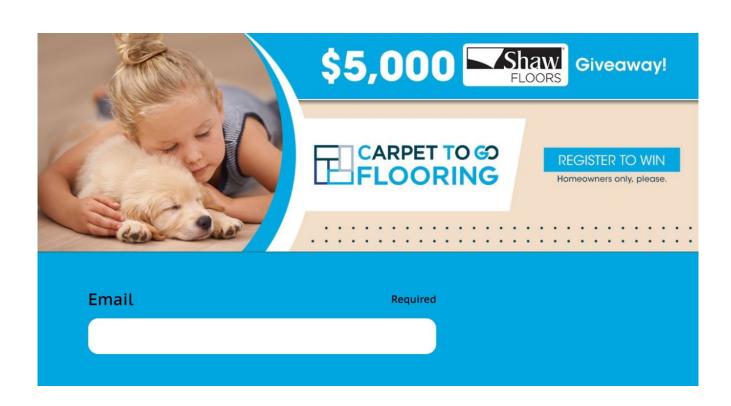




\$5,000 Shaw Flooring Giveaway

The Post and Courier

Charleston, SC





Free Furnace Giveaway

WBYR-FM

Fort Wayne, IN





Upgrade to Epic

The Arizona Republic

Phoenix, AZ







Branded Content Campaign

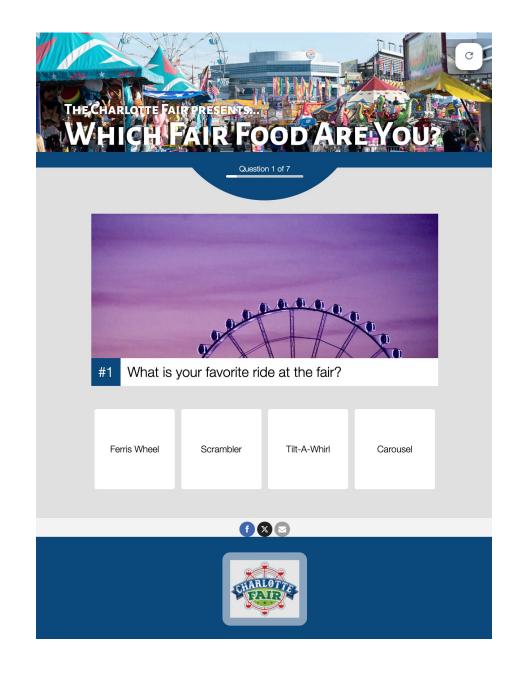
Purpose Award



Which Fair Food Are You?

WCCB-TV

Charlotte, NC





Coastal MS Quiz

AL.com

Mobile, AL

What Coastal Mississippi town are you?





<u>Coastal Mississippi</u>, one of the last "local-feeling" Gulf Coast destinations, provides both Southern hospitality and a bevy of family fun. Whether you like to have a laid-back vacation, have a little adventure, or place a few bets, Coastal Mississippi has the town for you.

Take this quiz to find out what Coastal Mississippi town you should visit for a chance to win a weekend in beautiful Biloxi, MS!

Your prize includes:

- 2 nights at Margaritaville Resort & Family Entertainment Center Biloxi (blackout dates apply)
- 4 passes to Paradise Pier at Margaritaville Resort & Family Entertainment Center Biloxi
- \$100 dining gift card

Question 1 of 5

#1 What word best describes you?

Risk taker

Artsy

Laid-back

Trendy

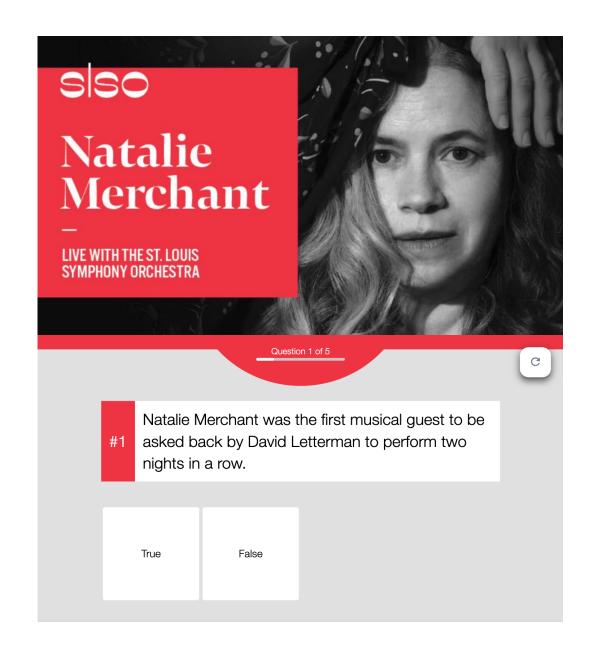
Athletic



Saint Louis Symphony Quiz + Giveaway

St. Louis Magazine

St. Louis, MO





Iowa Pork Producers Association WE CARE Quiz

KOKZ-FM

Waterloo, IA



Take the quiz to see how much you know about Iowa pig farming and be entered for a chance to win an Iowa Pork Producers prize pack with \$250 of pork certificates.

Question 1 of 6



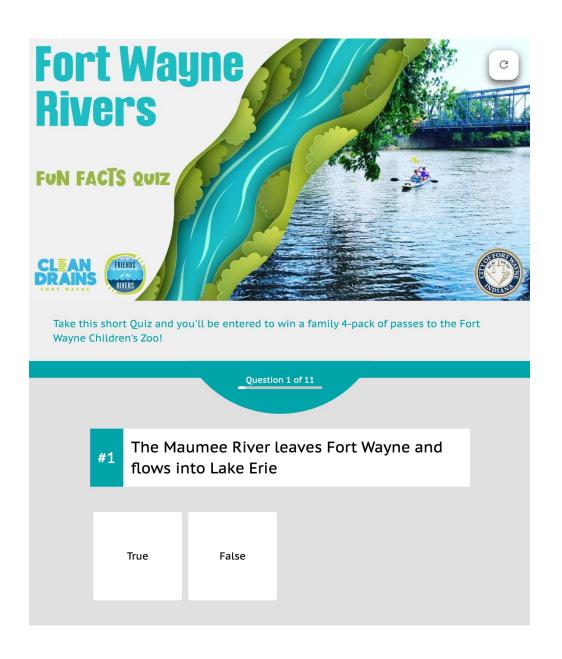
What do Iowa pig farmers do every day to keep their pigs healthy?

They check on them

They make them take an afternoon nap

They floss their teeth







Editorial, Promotions & Programming Campaign

Purpose Award



Thank You, Teachers

Shaw Local News Network

Crystal Lake, IL





Star of the Week

The Pilot

Southern Pines, NC



WDRB Mornings Till 10am - Watch to Win Contest

WDRB-TV

Louisville, KY



WATCH & WIN A 70" TV

WDRB Mornings are now live till 10! To celebrate we're giving away a 70" TV everyday 2/13-2/17!

Watch daily 9a-10a and look for the reveal of the Secret Codeword and register it here. Each day a new codeword is revealed with a new chance to win!



My Horry News

Conway, SC

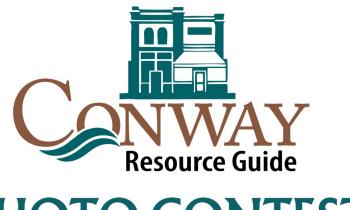


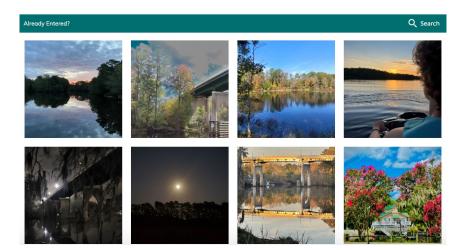
PHOTO CONTEST

Submit your photos of Conway in our Conway Resource Guide photo contest!

Include when & where the photo was taken in your caption.

The photo with the most votes will win a \$100 prize from
My Horry News!

"Please note: by submitting a photo in the Conway Resource Guide Photo Contest you are granting permission to My Horry News to use your photo in the upcoming 2024









Audience Builder Campaign

Purpose Award



4-Degree Guarantee

WKOW-TV

Madison, WI



SO ACCURATE WE PAY YOU!

If the 27 Storm Track 10 p.m. forecast is ever off by more than 4 degrees, you could win cold, hard cash! Each day the forecast is correct, we'll add \$27 to the total. When our forecast is off by more than 4 degrees, we'll give away what's in the pot to one lucky winner.



Piggly Wiggly Best of Basketball

AL.com

Mobile, AL

ENTER TO WIN

ELECTRIC BIKE

Powered by POWERADE and Coca-Cola United







Shopping with the DJ

WBYT-FM & WQHK-FM

Fort Wayne, IN



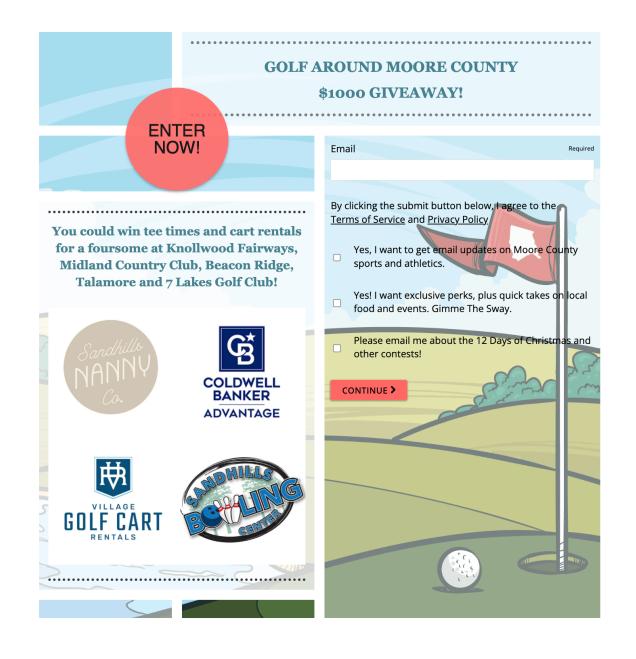




Golf Around Moore County Sweepstakes

The Pilot

Southern Pines, NC





Emerald Cruises Contest

Black Press Media

British Columbia, CN







Recurring Revenue Campaign

Purpose Award



COSI Series

Columbus Dispatch

Columbus, OH

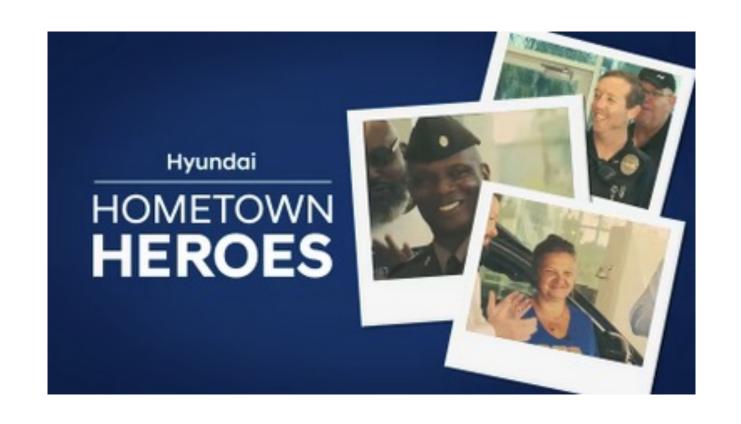


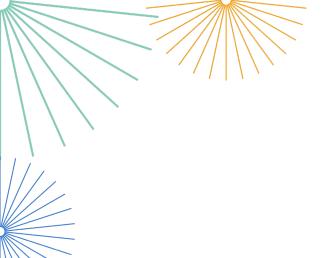


Hyundai Hometown Heroes

WJTX-TV

Jacksonville, FL

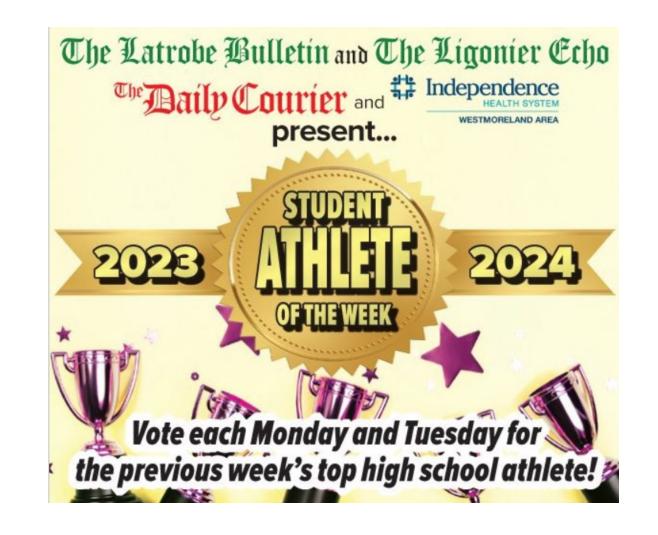




Athlete of the Week

Latrobe Bulletin

Latrobe, PA





Hidden Heroes

Warren County Record

Warrenton, MO





Toro Product of the Month

WGN Radio

Chicago, IL







Data Strategy

Purpose Award

South Bend Medical Foundation Survey

WBYT-FM

Elkhart, Indiana



Do you donate blood?

Yes, regularly

Yes occasionally

No

I used to but don't now

What frequency of donation makes Required someone a regular donor?

Yearly

2 times a year

Quarterly

Every 56 days

When would it be most convenient for you to donate? Click all that apply:

Saturday

Sunday

Weekday after 5

Weekday between 8-5

Which would be your location preference to donate blood?

Required

Donor Center

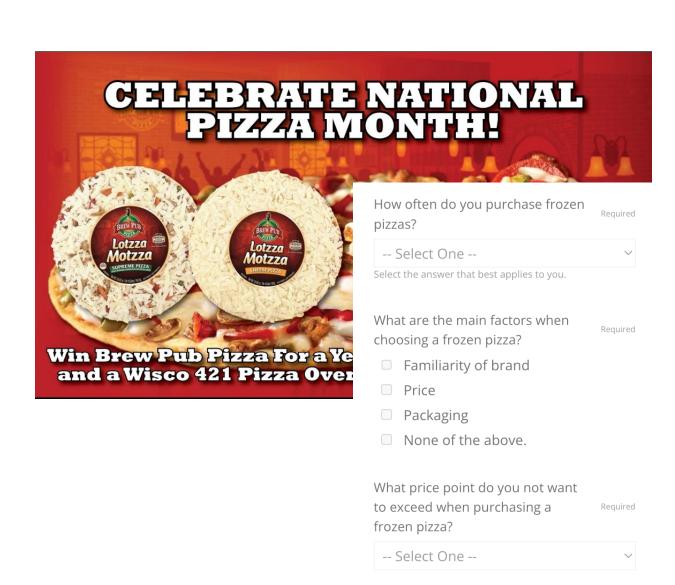
Remote Blood Drive

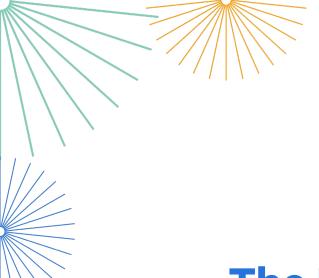
At my workplace

National Pizza Month with Brew Pub Lotzza Motzza Pizza

WGN Radio

Chicago, IL





The Muny Sweepstakes 2023

St. Louis Magazine

St. Louis, MO



ENTER TO WIN SEASON TICKETS TO THE MUNY (A \$1,570 VALU

Ema	all Required
	Yes! I would like to receive more
	information about exclusive news and events happening at The Muny!
	at motivates you when deciding on
	ng a show? (Check all that apply)
	Price
	Date and time
	Family-friendly
	Atmosphere
	Supporting an artist that is a friend
	The show's description
	ch musical show are you most ted about?
	Chess
	Rent
	Sister Act
	West Side Story
	Disney's Beauty and the Beast
	Little Shops of Horrors
	Beautiful: The Carole King Musical



\$15,000 Holiday Sweepstakes

WSLS-TV

Roanoke, VA



Which of these is your second preferred local furniture vendor?

- Grand Home Furnishings
- Virginia Furniture Market
- Schewels Home
- Ashley Furniture

Please rank these factors my importance of consideration while Required shopping for furniture?

- Price
- In-Store Financing
- Selection
- Free-Delivery and Set-up



World Car Kia Giveaway

Express-News

San Antonio, TX





Are you more likely to buy a new vehicle in 6-12 months?

- Yes
- O No

Are you considering replacing your present car in the near future?

- Yes
- O No

Would you consider an EV for your next vehicle?

- Yes
- O No





Enter World Car KIA's Holiday Car Giveaway below!

This December, World Car is making your holiday dreams come true with our sensational Holiday Car Giveaway! Imagine _____into the New Year behind the wheel of Required d-new car, courtesy of World Car KIA & press-News.





Required



National Sweepstakes Campaign: Revenue

Purpose Award



Goskagit.com

Mount Vernon, WA





\$5,000 Grocery Sweepstakes

Latrobe Bulletin

Latrobe, PA







15K Payday with Wild Country 99

KZPK-FM

St. Cloud, MN



Win the 15K Giveaway with <u>Modern Barnyard</u> and Wild Country 99! You could win \$15,000 to spend on whatever you want! Christmas gifts, new home decor, pay your bills, etc.

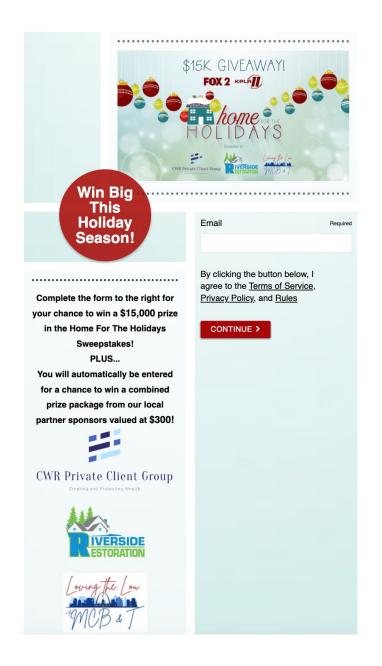
We are also giving away a \$500 Christmas Shopping Spree at $\underline{\text{Modern Barnyard}}!$



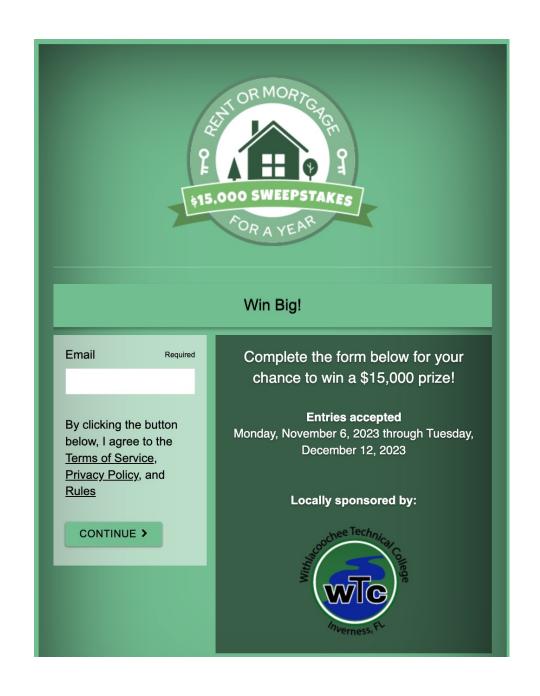
Home For the Holidays

KTVI-TV

St. Louis, MO









National Sweepstakes Campaign: Audience Builder

Purpose Award



2023 Win Groceries for a Year!

WQLT-FM

Florence, AL



Complete the form below for your chance to win Groceries for a Year!

Additional Prizes: Local winner Guaranteed to win \$250 towards groceries courtesy of <u>Foodland</u>!!





Super Awesome Mega Giveaway

San Diego Magazine

San Diego, CA





Home for the Holidays \$15K Sweepstakes

Oil City News

Casper, WY





Car Payments \$5K Sweepstakes

Daily Herald

Arlington Heights, IL

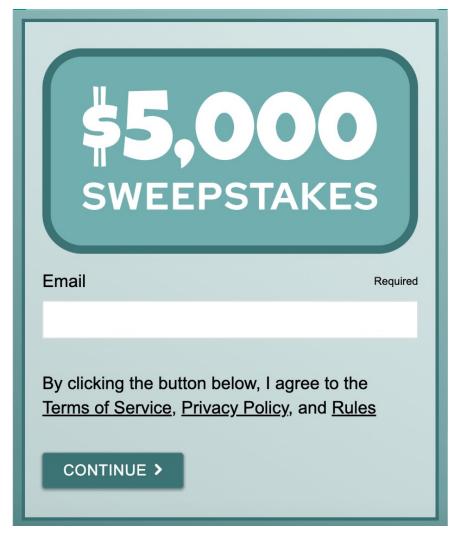








accessatlanta





Technical Awards

Recognizing the best promotions



Event Promotion

Technical Award



Taste of Hamburg-er Quiz

The Republican-Herald

Ultimate Fair Experience 2023

KFDM-TV

Carolina Renaissance Festival VIP Experience 2023

WCCB-TV

Great American Tailgate

USA TODAY





Submit your photo here for a chance to win!

Upload your photo December 12th-24th

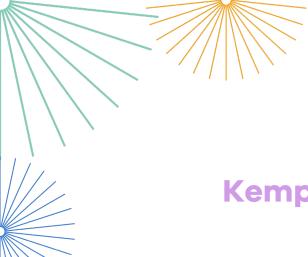
Vote December 25th-January 7th

Winner revealed January 12th!



Seasonal Campaign

Technical Award



Kemps River Shopping Center Holiday Extravaganza

The Virginian Pilot

15 Days of Giving

KVIA-TV

Canada Day 2023

Black Press Media

Free Stuff Frenzy

WWTV-TV



2023 Chicago's Merry Own Contest

WGN-TV

Chicago, IL







Niche Ballot

Technical Award



2023 Football Fans' Choice Contest

My Horry News

Slam Dunk Teacher

KBBK-FM

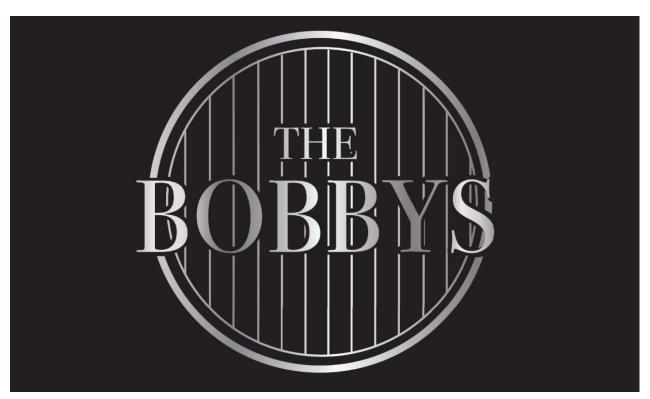
2023 Senior Superlatives

Citrus County Chronicle

20 Under 40

The Pilot







'Best Of' Ballot: Small Market

Technical Award



Oil City's Best

Oil City News

Best of Western Kentucky 2023

WKDZ-FM

Best of the Grand Strand

WMBF-TV

Best of The Pines

The Pilot



Best of Denton 2023

Denton Record-Chronicle

Denton, TX







'Best Of' Ballot: Mid-Size Market

Technical Award



2023 Best of Hawaii

KITV-TV

Best of Michiana

Federated - South Bend

Best Of SRQ Local 2023

SRQ Magazine

Sarasota Community's Choice Awards

Sarasota Herald-Tribune







'Best Of' Ballot: Large Market

Technical Award



Vote 4 the Best 2023

WDIV-TV

YOURSA 2023

MySanAntonio

TribLIVE Best of the Best Community Choice Awards

Tribune-Review

A-List 2023

St. Louis Magazine







Photo Contest



Celebrating Women Nominations 2023

San Diego Magazine

Cutest Couple Contest

WWAY-TV

Nurse's Day

Bedford Gazette

The Real House Pets of Sheridan/Johnson County

Sheridan Media





Since 2002, the Chattanooga Times Free Press has sponsored an annual contest for students in grades 1-5 to design a sheet of wrapping paper that will be printed in the newspaper and used by readers to wrap their gifts.

Students create their design (one per child) on an 8-by-10 sheet of plain white paper. The winning entry, as selected by a panel of judges, will be expanded into a larger newspaper broadsheet, about 22 by 22 inches. Several runner-up designs will be printed on the reverse side.

The gift wrap will be included in the Sunday, Dec. 17, edition of the newspaper, along with a story about the young artist. Readers will be able to view the winning finalists and vote in a Readers' Choice contest at timesfreepress.com.



Photo Gallery



Show Us Your Christmas Tree

WHTQ-FM

2023 Graduation

My Horry News

Dog Days of Summer

KEZI-TV

Dream Wedding Giveaway

KARK-TV

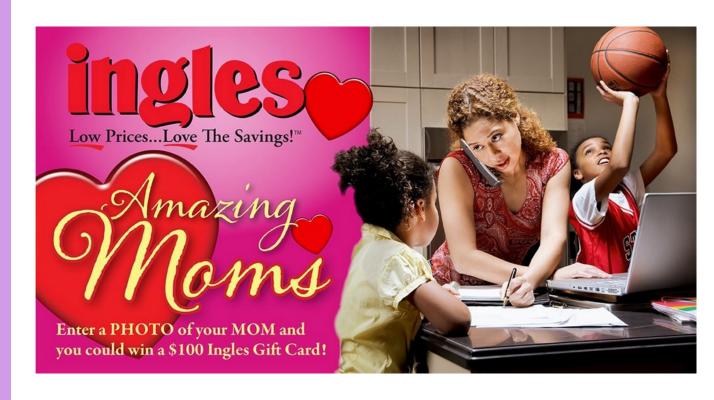


Ingles Market Amazing Moms

Spartanburg Herald-Journal

Spartanburg, SC







Poll



What's your Favorite Taco?

KSAT-TV

Embrace Poll

Boston Herald

Pioneer Valley Staycation

Newspapers of New England

Avenue Poll: Holiday Content Consumption

Avenue Calgary



Buffalo National River Poll

Northwest Arkansas Democrat-Gazette

Fayetteville, AR





An idea is being floated to change the designation of the Buffalo National River to a national park and preserve. The designation change is designed to increase visitors and economic impact on the region and more federal funding for infrastructure. Some groups oppose to the change.

What do you think?



Sweepstakes



Cowboys Ticket Giveaway

KETK-TV

Oliver Osoyoos Wine Country Contest

Black Press Media

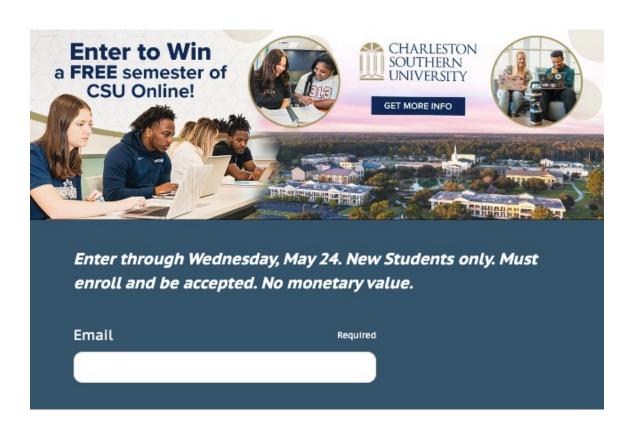
Big Red Payout

KRNY-FM

Houston Life Prize Wheel

KPRC-TV







Quiz



Wildlife for Dummies; Will you Survive your Next Encounter? Sheridan Media

How Well Do You Know the Council of Aging of Elkhart?

Federated - South Bend

2023 Moo or False Trivia

KFDX, KJTL, KJBO-TV

Smokey Mountain Animal

AL.com



How Much Do You Know About Organ Donation

Detroit Free Press

Detroit, MI





Click **HERE** for the Michigan Organ Donor Registry.



Voting Bracket



What is the best Coffee Shop in Chattanooga Area?

Chattanooga Times Free Press

Wild Country 99 Hometown Bracket

KZPK-FM

Best Picture Bracket

KOKZ-FM

Christmas Movie Madness

KFDX-TV



Clash of the Crabs

Baltimore Magazine

Baltimore, MD







Program Awards

Companies whose overall strategies rose above the rest



Regional Campaign

Program Award



Nice Rink Frozen Memories

USA Today

Win \$200 Worth of Fuel from MACFood Mart

Federated – Fort Wayne

Win Big for Your Non-Profit

Sun Sentinel/Orlando Sentinel

Shore Thing Summer Getaway

Black Press Media



Friday Night Drive

Shaw Local News
Crystal Lake, IL







Most Creative Promotion

Program Award









Here's your chance to win TAYLOR SWIFT TICKETS! Fill out the form below to be entered to win!

A qualifier will be announced every inning, plus one final qualifier at the end of the game. All ten qualifiers must remain at the game until the Grand Prize drawing at the end!

TWO winners will each receive a pair of tickets to see Taylor Swift at Arrowhead Stadium in Kansas City on Saturday, July 8th!

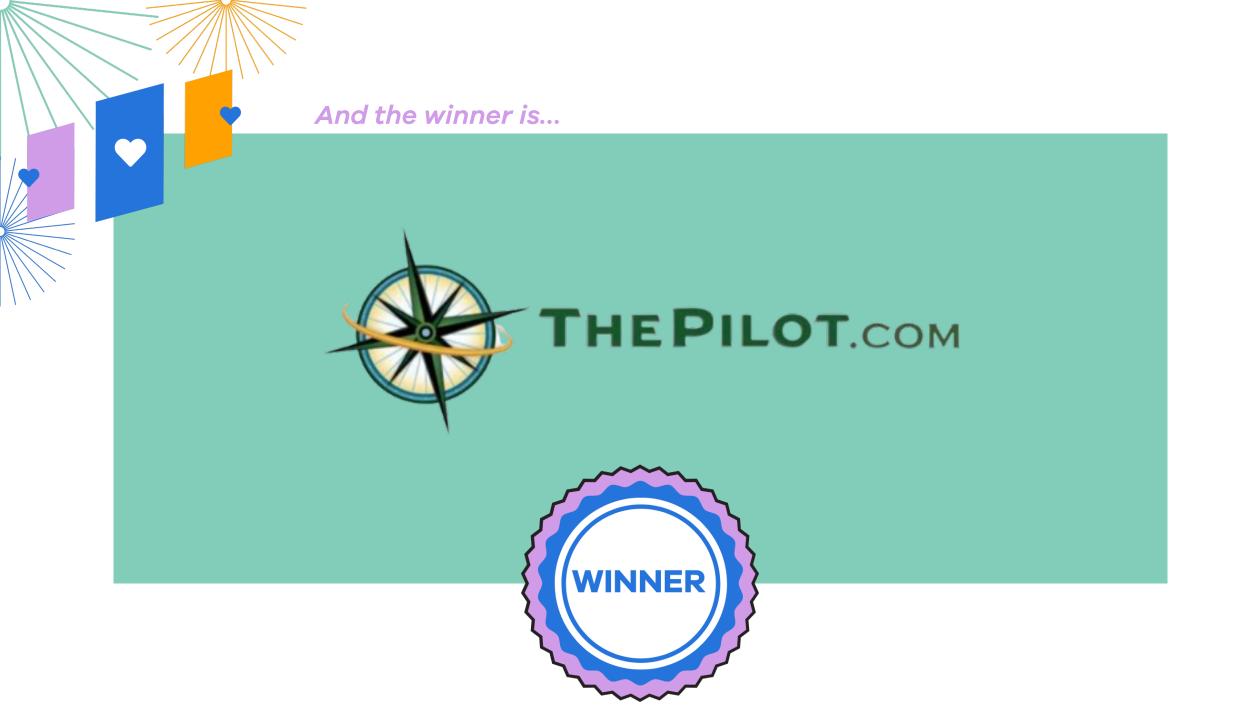


Small Market Program

Program Award



Sheridan Media





Mid-Size Market Program

Program Award





























Large Market Program

Program Award











The Columbus Dispatch





Groupwide Strategy

Program Awards















GANNETT





Breakout Partner of the Year

Program Awards



And the winner is...

Federated Media New Ideas...Old Values





Second Street Promotions Hall of Fame 2024 Inaugural Class

Program Awards





Rebecca Capparelli Gannett



Second Street Promotions Hall of Fame

2024 Inaugural Class





Diana DionisioWGN-TV, Nexstar





Deb Williams

Federated Media







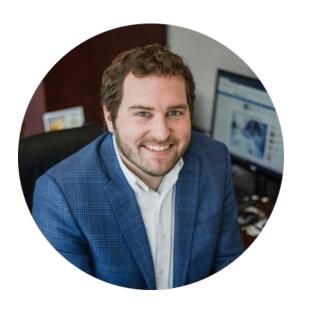
Sam Cunningham The Pilot



Second Street Promotions Hall of Fame

2024 Inaugural Class





Vince Johnson Osteen Publishing Company





Rebecca Capparelli
Gannett



Diana DionisioNexstar



Sam Cunningham
The Pilot



Deb WilliamsFederated Media



Vince JohnsonOsteen Publishing Company





Campaign of the Year

The best of the best



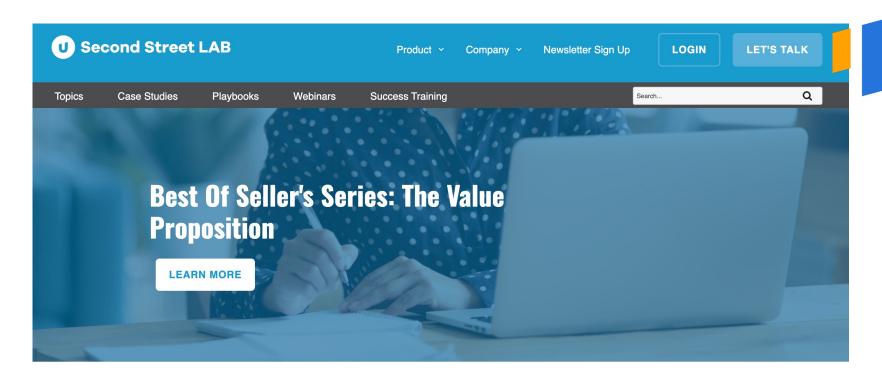
Getaway to Tahiti

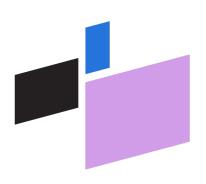
USA Today

Gannett















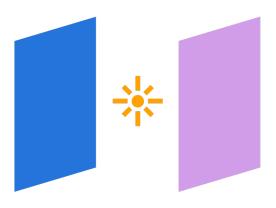


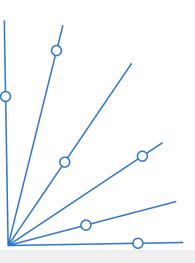


Product Strategy & Roadmap Webinar

Thursday, March 7th

12:00 pm CDT / 1:00 pm EDT / 6:00 pm BST







info.uplandsoftware.com/Second-Street-Customer-Roadmap-Webinar.html



Thank You!



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